

Sales Manager at IGNITE by FORVIA HELLA w/m/d

all-remote, global

Join the Future of Software – with IGNITE by FORVIA HELLA 🚀

We are looking for tech visionaries who want to rethink software development.

Are you ready to shape the next generation of mobility?

Do you have a passion for technology and a desire to work on groundbreaking projects?

Then IGNITE by FORVIA HELLA is the place for you!

We are an agile team that develops and distributes software solutions. Our core competence lies in the development of software products that are directly integrated into vehicle systems or that are usable in the development environment of industrial sectors. But we go even further: with the latest technologies such as machine learning and cloud computing, we take our software products to the next level, creating solutions that go beyond traditional approaches. Sounds exciting? Keep reading!

What you can look forward to

→ **Entrepreneurial Thinking:** we are looking for people who think outside the box and act like entrepreneurs. With us, you have the freedom to contribute ideas and actively shape projects.

→ **Passion for the Work:** there's no boredom here – we love what we do and thrive in a dynamic work environment where you can fully express your passion for embedded software and advanced technologies, while having fun with it!

→ **State-of-the-Art Technologies:** all our projects revolve around software, and modern approaches like artificial intelligence, machine learning, and cloud technologies also play a big role. You will have the chance to experiment in various fields and actively shape the future of vehicle and industrial technology.

→ **Flexibility:** shape your workday with your global team, fully remote.

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What you should bring

- **Curiosity and Enthusiasm for Technology:** you want to not just watch but actively shape the future.
- **Entrepreneurial Mindset:** you think like a doer, take on challenges independently, and love taking responsibility.
- **Team Spirit:** in our projects, you will work with a motivated and dynamic team that strives to achieve great things together.
- **Interest in Innovation:** you don't stand still but actively drive technological advancements forward.

What awaits you

- You are responsible for our sales activities and help build them with us.
- You are familiar with the automotive/mobility market and identify potential opportunities for us.
- You evaluate software business opportunities and guide them to a decision.
- Together, we define market entry strategies and prioritize OEM pitches.
- You act as a point of contact and team member for our product teams and see yourself as a mediator between us, the customers, and the market environment.

Can't identify with this role? No problem, convince us of your skills and personality, and get in touch.

Contact information:

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